



The Bio-ENGINEERING Co.

SUPER SUPPORT PROGRAM

BUDGET REPORT FOR SEPTEMBER-2006

THIS MONTH Budget Control				Budget Category	YEAR to DATE Budget Control				COMPARISON	
Monthly Budget	Actual Spent	Difference			Monthly Budget	Actual Spent	Difference (under)		Y-to-D Avg %	SUPERS AVG
		\$ Amount	%				\$ Amount	%		
\$23,300	\$21,988	(\$1,312)	-6%	Salary-Related	\$209,700	\$205,324	(\$4,376)	-2%	18.5%	24.4%
\$1,400	\$0	(\$1,400)	-100%	TEAM P&PS	\$12,600	\$8,400	(\$4,200)	-33%	0.8%	0.7%
\$12,200	\$10,345	(\$1,855)	-15%	Occupancy	\$109,800	\$123,764	\$13,964	13%	11.2%	7.9%
\$1,700	\$2,098	\$398	23%	Utilities & Telephone	\$15,300	\$14,213	(\$1,087)	-7%	1.3%	1.3%
\$8,700	\$12,864	\$4,164	48%	Clinical Supplies	\$78,300	\$82,111	\$3,811	5%	7.4%	7.5%
\$5,200	\$3,257	(\$1,943)	-37%	Laboratory	\$46,800	\$39,719	(\$7,081)	-15%	3.6%	3.3%
\$1,100	\$1,183	\$83	8%	Clerical Expense	\$9,900	\$9,743	(\$157)	-2%	0.9%	2.2%
\$1,500	\$908	(\$592)	-39%	Practice Promo. & AD	\$13,500	\$9,721	(\$3,779)	-28%	0.9%	2.7%
\$1,800	\$1,655	(\$145)	-8%	Purchased Services	\$16,200	\$8,728	(\$7,472)	-46%	0.8%	2.1%
\$2,500	\$875	(\$1,625)	-65%	Miscellaneous	\$22,500	\$28,789	\$6,289	28%	2.6%	2.6%
\$1,200	\$1,141	(\$59)	-5%	Patient Cash Refunds	\$10,800	\$9,267	(\$1,533)	-14%	0.8%	1.1%
\$60,600	\$56,314	(\$4,286)	-7%	Total of ALL Columns	\$545,400	\$539,779	(\$5,621)	-1%	49%	56%
\$58,000	\$48,451	(\$9,549)	-16%	Doctor-Related expense	\$522,000	\$456,092	(\$65,908)	-13%	51%	NET
\$63,516		Net DR Income Due (Collections - Doctor-Related expense)			\$568,691		Net Due \$112,599			

BUDGET CONTROL ANALYSIS FOR DR. EXAMPLE

Comments on *OVER* Budget items:

Occupancy: High, but steadily decreasing toward budgeted amount; higher % than the average Super Practices

Clinical Supplies High this month, but within budget to date

Miscellaneous: Higher than budgeted to date, but decreasing toward budgeted amount

X: x

Comments on *UNDER* Budget Items:

Promo/AD: Lower than budgeted; it seems that the planned marketing programs are not being implemented, as indicated by the drop in exams.

Other Budget Comments:

Your Net Due indicates that you have **UNDERPAID** yourself year to date by..... **\$112,599**

X: x